



WE'RE HIRING
Business Development Executive – Movement Sciences Division

Bangalore | Full-time

About the Role

We are looking for a dedicated and motivated candidate with a background in Biomechanics, Sports Sciences, Movement Sciences, or Biomedical Engineering, who is interested in pursuing a career in Business Development.

The ideal candidate should enjoy interacting with researchers, scientists, engineers, and industry professionals and be passionate about understanding their requirements and supporting them with cutting-edge movement analysis solutions.

The candidate should also be willing to learn, adapt, and develop new technical and business skills.

Our Movement Sciences Division

Our Movement Sciences Division delivers world-class hardware and software solutions across multiple industry verticals, including:

- Sports Sciences
- Clinical Biomechanics
- Robotics
- Ergonomics
- Engineering Research & Development
- Movement Sciences – Academia & Research

Prior Experience in the Following Technologies Will Receive Preference

- Motion Capture Systems
- Electromyography (EMG)
- Force Plates
- Plantar Pressure Insoles
- Musculoskeletal Modelling Software
- Instrumented Treadmills

Highly Preferred Additional Qualifications

- Prior experience in Business Development roles within the clinical, biomechanics, sports science, or related Movement Sciences industries
- Good communication skills in Hindi and/or any regional language
- Practical experience with Musculoskeletal Modelling Software and Industry DX Software
- Basic working knowledge of Python, MATLAB, or Power BI



Role & Responsibilities

- Analyse relevant market verticals and identify potential business opportunities
- Generate leads and support the team in converting opportunities into sales
- Conduct product demonstrations for prospective customers
- Travel for customer meetings, product demonstrations, workshops, and other business activities
- Support marketing campaigns, technical events, workshops, and research initiatives
- Understand customer requirements and coordinate with the technical team to propose suitable solutions
- Develop and maintain strong relationships with researchers, scientists, engineers, and industry professionals

How to Apply

If your profile matches the above requirements and you are interested in building a career at the intersection of Movement Sciences, Technology, and Business Development, please send your updated resume along with a brief cover letter.

Subject: Business Development Executive – Movement Sciences Division

Email: info@galoresys.com

CC: rohith@galoresys.com

For enquiries: +91 76398 60580